



Underwrite Type: Certified

Prepared by: Matthew Brown

Approved for use by lenders and appriasers.

AGENT: Matthew Brown

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### 103 Channel Drive, Emerald Isle, NC

Beds: 6 Baths: 6.0 Sleeps: 14 SQF: 4,071

Home Value: \$1,400,000 Year Built: 1985

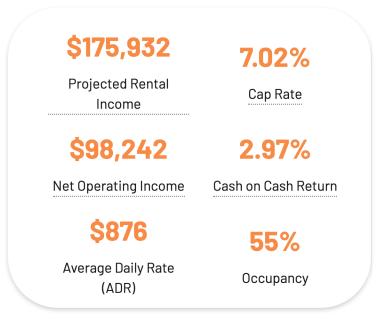
AIRpraisal™: \$1,516,131 Revedy ID: 77588

**ISSUED:** 26-Jul-2024 **EXPIRES:** 26-Jan-2025



### Revenue Analysis





### **About Revedy Underwriting**

Revedy is the industry leader in evaluating short-term rentals as investment assets, with more than \$50B underwritten. Our unbiased 3rd-party service offers two underwriting types:



- UnderwriteLite<sup>™</sup> Al projected revenue and market insights. Not for appraisals or lending.
- Certified Underwrite A 100-point analysis by an experienced STR expert and full regulatory review. Revedy Certified Underwrites have higher confidence and can be provided to appraisers and lenders.



#### **OCCUPANCY**

January	February	March	April	May	June	July	August	September	October	November	December
32.01%	38.68%	54.25%	58.77%	64.96%	74.91%	81.50%	74.40%	61.67%	49.66%	36.39%	32.79%

### **RENT**

January	February	March	April	May	June	July	August	September	October	November	December
\$6,668	\$7,407	\$12,386	\$14,726	\$18,931	\$22,502	\$26,285	\$23,628	\$16,362	\$11,876	\$8,164	\$7,003

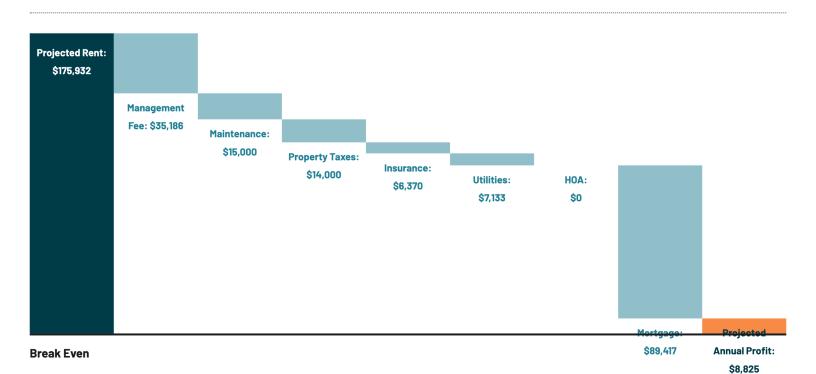
### **NET OPERATING INCOME**

January	February	March	April	May	June	July	August	September	October	November	December
\$2,563	\$2,931	\$6,391	\$8,112	\$11,268	\$13,792	\$16,597	\$14,710	\$9,324	\$6,137	\$3,613	\$2,804

### **ADR**

January	February	March	April	May	June	July	August	September	October	November	December
\$672	\$672	\$739	\$846	\$954	\$1,013	\$1,046	\$1,029	\$894	\$781	\$755	\$705

## **Projected Profit**



# PROFESSIONAL DESIGN

Our team of experienced designers creates stylish designs that appeal to the ideal guest in every market.

# TURNKEY SOLUTION

We take your listing all the way from renovations to staging and stocking guest amenities.

# INCREASED REVENUE

An emphasis on luxury designs improves returns by heightening guest experiences and overall demand.

## Estimated Cost: \$85,283

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Projected Rental Income	\$187,406	+ 7%
Net Operating Income	\$105,832	+8%
Profit	\$16,415	+86%

**REQUEST ADDITIONAL INFO** 



A Station Street Park

<sup>ο</sup> ο 0.2 mi.

Categories: park B Hammocks Beach State Park

> o 3.7 mi. Categories:

> > park

© Ocean Oaks Park

Q 1.6 mi.
Categories:

D Emerald Isle Woods

o 1.8 mi.
Categories:
park

E Gaffer's

<sup>9</sup> 9 2.1 mi.

Categories: restaurant

F Lazzara's Pizza and Subs

Categories:

restaurant

G The Salty Pirate Water Park

o 2.4 mi.
Categories:
park, entertainment

(H) Goose Creek Growler Company

Q 2.6 mi.
Categories:
brewery

El Zarape Mexican Restaurant

2.7 mi.Categories:spa, restaurant

J 4J's Cafe and Bake Shop

2.7 mi.
Categories:
cafe, coffee

K Just Coffee

2.7 mi.
Categories:
cafe, coffee

Michealangelo's Pizza

2.8 mi.Categories:restaurant

M Bonita Street Park

2.8 mi.
Categories:

N Rucker John's Restaurant

o 2.8 mi.

restaurant

<sup>2</sup> 2.9 mi.

Categories: entertainment

**Emerald Forest** 

Golf

P Emerald Plantation Cinema 4

o 2.9 mi.
Categories:
entertainment

R Manatee Street Park

2.9 mi.
Categories:
park

S Yacht Club

o 2.9 mi.

bar

Santorini's T Mediterranean Grille

2.9 mi.

Categories: restaurant

**U** Dolphin Street Park

Q 2.9 mi.
Categories:

### **KEY FEATURES**

Bed	6
Bath	6.0
Sleeps	14
Furniture Included	Unknown

Sq Ft	4,071
Property Type	Single-Family
Existing Rental	No
НОА	\$0

### **HOME AMENITIES**

Proximity to Water	1-5 blocks to Water
Proximity to Attractions	Great
Indoor Entertainment	Great
Ski-in Ski-out	No

Reserved Parking	Limited Parking
Private Pool	Yes
Outdoor Entertainment	Great

### **SHARED AMENITIES**

Shared Pool	No	Clubhouse	No
Gated Community	No	Shared Game Room	No



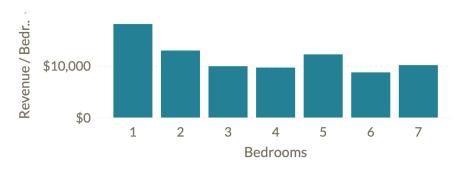
Name	Score	Annual Revenue		# Managed in Region
Evolve	74	\$29,128	59%	54
Vacasa	63	\$18,233	57%	7
Spectrum Rental Properties	56	\$62,672	56%	2
Angelfish Properties	54	\$108,293	83%	11
PDL Beach Properties	49	\$90,599	53%	9
HomeShareHero	30	\$68,765	81%	1



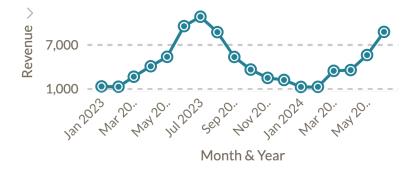
## **Property Count by Bedrooms**



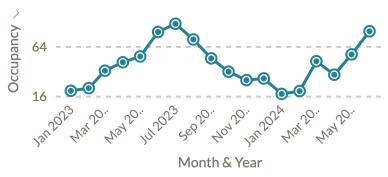
### Revenue / Bedroom by Bedrooms



### **Market Revenue**



### **Market Occupancy**



#### **UNDERWRITE INPUTS:**

Performance Level: Management Fee: Down Payment Percent: Down Payment: Loan Amount: Interest Rate:

High 20% 20% \$280,000 \$1,120,000 7%

Loan Term: Custom Expenses: Additional Information:

30 years No N/A

#### **DISCLOSURES**

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The real estate market is cyclical and real estate values go up and down.

The financial market also changes, affecting the terms on which a lender will agree to loan money on real property. It is impossible to accurately predict what the real estate or financial market conditions will be at any given time.

The ultimate decision on the price a Buyer is willing to pay and the price a Seller is willing to accept for a specific property rests solely with the individual Buyer and Seller. The parties to a real estate transaction must decide on what price and terms they are willing to buy or sell in light of market conditions, their own financial resources and their own unique circumstances.

The parties must, upon careful deliberation, decide how much risk they are willing to assume in a transaction. Any waiver of contingencies, rights or warranties in the Contract may have adverse consequences. Buyer and Seller acknowledge that they understand these risks.

Buyer and Seller assume all responsibility should the return on investment, tax consequences, credit effects, or financing terms not meet their expectations. The parties understand and agree that the Underwriters do not provide advice on property as an investment. Underwriters are not qualified to provide financial, legal, or tax advice regarding a real estate transaction. Therefore, Underwriters make no representation regarding the above items. Buyer and Seller are advised to obtain professional tax and legal advice regarding the advisability of entering into this transaction.

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This underwrite was certified by Revedy on 26-Jul-2024 and expires on 26-Jan-2025.

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